

(Annex- D)  
QUERIES RAISED BY VENDORS

**Question 1:** In Lot #7, the specification mentioned for video conferencing is not generic. The specification seems to resemble a specific company. It is suggested to incorporate the words, "or equivalent" to avoid any brand-specific specification.

**Committee Response:** The specification is generic; however, the vendor can provide the product with similar specifications.

**Question 2:** In Lot #7, voice recognition is written in the RFP Technical Evaluation Criteria but it is not mentioned in the specification criteria, please provide clarity.

**Committee Response:** It is a value-added feature, therefore there was no need to mention this in the specification criteria.

**Question 3:** In Lot #3, the specifications of the scanner resemble a specific company. It is suggested to incorporate the words, "or equivalent". Also, it is mentioned in the RFP document that the feeder capacity should be 60 pages, it is again proposed that a suitable range should be provided instead of mentioning exactly 60 pages.

**Committee Response:** The specification is generic; however, the vendor can provide the product with similar specifications. Also, the range for feeder capacity can be between 50-70 pages.

**Question 4:** The Technical Evaluation Criteria is very stringent; it seems to be set for a specific company. For example, in the Financial Capability (Clause No. 1), the financial strength requirement of a company should be at least 75 million, which is extremely high compared to the total quantity of items demanded in this tender. Also, Team Capacity (Clause No. 3) comprises of 35 marks which is a huge number and it can affect our overall technical evaluation scoring thus causing hindrance in maintaining healthy competition for this tender.

**Committee Response:** The criteria mentioned in the RFP document stands valid.

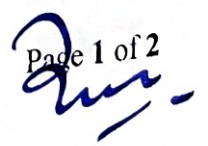
**Question 5:** In Lot No. 3, the specification seems to be targeting a specific brand, it is suggested to keep it generic and incorporate the following words "or equivalent".

**Committee Response:** It is not a specific brand; it is a bench mark and equivalent specifications can be used.

**Question 6:** In Lot No. 1 & 2, the SSD price is more than SATA and there are two screen sizes mentioned for the laptop i.e., 14" to 15.6". As the cost changes according to the screen size, please clarify the exact screen size required.

**Committee Response:** The vendor can provide any screen size available between 14" to 15.6" as NITB requires the laptops to be delivered in a very nominal time.



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**Question 7:** Should the specification for desktop and laptop be an all-in-one solution, please clarify.

**Committee Response:** All in one is required only for desktop and this is also mentioned in the RFP document.

**Question 8:** In the RFP document, the delivery time of 30 days is mentioned, which seems to be a challenge for us, it is suggested to provide us with at least 6-8 weeks' time.

**Committee Response:** It is 30 days because NITB needs to complete the implementation in the next 15 days after the delivery.

**Question 9:** In Lot No. 12, the Microsoft Office quantity written in the RFP document is 30, but the total laptop and desktops quantity is only adding up to 40, please clarify.

**Committee Response:** NITB only requires 30 as mentioned in the RFP document.

**Question 10:** Is it compulsory to be registered with SECP in order to participate in the tender?

**Committee Response:** Yes, it is compulsory but if the company does not have the SECP registration, they can initiate the process immediately and provide the SECP certificate before the opening of the Financial Proposal. Otherwise, the company will be disqualified from the tender process.

**Question 11:** In Lot No.11, the LED cost will vary as per the screen size, it is suggested that the specification criteria should be reconsidered.

**Committee Response:** The company can provide any screen size between 40" - 55" and 80" - 90" as NITB requires the LEDs to be delivered in a very nominal time.

**Question 12:** In Lot No. 7, please clarify the number of locations where the video conferencing solution is required.

**Committee Response:** The location does not matter in this Lot.