

(Annex- D)  
QUERIES RAISED BY VENDORS

**Question 1:** In the tender for server hardware specification, there is no quantity mentioned if it is one there will be no redundancy?

**Committee Response:** Agreed.

**Question 2:** If you planned to add another node on the next budget then when what is the tentative timeline for that?

**Committee Response:** We cannot disclose this at the moment.

**Question 3:** For Lot #1 VDI Solution, the hardware specification mentioned in Sr. No. 1.2 is Cores: 2 x Gold 6248R(24cores 3.0GHZ Clock Speed), the processor was launched in Q1'2020.

**Committee Response:** Higher is acceptable.

**Question 4:** For Lot #1 VDI Solution, the hardware specification mentioned in Sr. No. 1.5 storage mentioned for OS is: 2 x 128G SSD, however 128GB SSD has end of sale. Can we propose 240 GB SSD?

**Committee Response:** If at the same price, you can provide us with 240 GB or 500 GB, it is acceptable. Due to budget constraints, we have mentioned 128GB.

**Question 5:** For Lot #1 VDI Solution, the software specification mentioned in Sr. No. 2.3.1 VM Snapshot, VM Clone, VM vMotion is required. Is it possible that we provide supported on VDI solution but not supported on single Node?

**Committee Response:** We are asking for supported on VDI at this stage, if your solution is supported on VDI then it is fine.

**Question 6:** For Lot #1 VDI Solution, the software specification for Virtual Desktop & Application Virtualization mentioned in Sr. No. 2.5.1 licensed soft client required, which OS will be used and are client licenses required also?

**Committee Response:** We do not need operating system.

**Question 7:** For Lot #1 VDI Solution, the software specification for Virtual Desktop & Application Virtualization mentioned in Sr. No. 2.5.21 protection against Brute-Force attack with Word Captcha, does Brute-Force mean captcha?

**Committee Response:** Yes it means captcha.

**Question 8:** For Lot #1 VDI Solution, the software specification for Virtual Desktop Backup Software Solution in Sr. No. 2.6.7. backup repository to external SAN Storage, which type of protocol is being used for Existing SAN Storage? If you are using FC, then HBA Card will be





required on a server that is not mentioned in the hardware specification (confirmation is required that the existing SAN switch has sufficient licenses/SFPs).

**Committee Response:** ISCSI

**Question 9:** In clause no. 3.6 of the RFP, it is required to perform Preventive Maintenance in every six months with the three (03) years of warranty, is it compulsory?

**Committee Response:** Yes, it is compulsory.

**Question 10:** In Lot #1, all software and hardware servers should be from the same OEM, if hardware OEM is provided from another company, is it acceptable?

**Committee Response:** We are looking for a solution from the same OEM for the virtualization and the hardware. It should be a single OEM. Also, OEM should provide an authorization letter stating that VM support will be provided by them.

**Question 11:** It is mentioned in RFP, Onsite Training: OEM participant(s) required during Training, some OEMs are not present in Pakistan and they do not have training centers in Pakistan as well.

**Committee Response:** We are looking for operational-level training so employees can be familiar with its usage and we have NITB premises available as the training center. There will be more than 50 participants in the training.

**Question 12:** There is a contradiction in bid currency. In section 5.2, it is mentioned to quote in PKR while in 5.6, the bid currency is set to USD. Kindly clarify.

**Committee Response:** USD is acceptable however as per PPRA Rule No. 30 subclause 2 i.e., "For the purposes of comparison of bids quoted in different currencies, the price shall be converted into a single currency specified in the bidding documents. The rate of exchange shall be the selling rate, prevailing on the date of opening of bids specified in the bidding documents, as notified by the State Bank of Pakistan on that day."

**Question 13:** As mentioned in RFP, delivery time will be 45 to 60 Days after the issuing of PO, can this be extended as it is impossible to meet this timeline?

**Committee Response:** No, we cannot facilitate you in this, you must deliver within the mentioned timeline.

**Question 14:** If we are participating in 3 different lots, do we have to arrange earnest money separately for each lot?

**Committee Response:** Yes, for each Lot you must submit separate bid security but the amount remains the same.

**Question 15:** For Lot 2: VA/PT, the preferred solution required is on cloud or on-prem?

**Committee Response:** Government does not allow cloud, on-prem is acceptable only.

**Question 16:** For Lot 3: Endpoint Protection, do you need to have a separate Web Gateway? As Web Gateway is a separate product.

**Committee Response:** The entire solution should be from a single OEM.

**Question 17:** For Lot 3: Endpoint Protection, what DLP features are required, do you require a complete DLP suite or do you need USB controls under DLP part?

**Committee Response:** We require all the basic features of DLP and any add-ons will be an added value.

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