



**Pre-Bid Meeting Queries - For Supply of IT Software**  
**Tender No. NITB-4(150)/2020-21**  
**Dated: 28<sup>th</sup> of April, 2021**

| <b>Prospective Bidder</b> | <b>Queries</b>   | <b>Committee Response</b>  |
|---------------------------|--|--|
| M/S InfoTech              | It is mentioned in the RFP that NITB can increase or decrease the quantity, however discounts are given by Microsoft on exact quantities.  | PO will be issued with full quantity, however, delivery will be depending on the availability of funds FY 2020-21 and rest of the quantity will be delivered and invoiced in FY 2021-22. |
|                           | Can the price be quoted in Dollars (\$), as we get prices from OEM in Dollar (\$) currency rather than PKR?  | Financial proposal must be in PKR only.  |
|                           | Can license delivery payment be done on delivery and deployment charges may be carried out as per schedule?  | Prices must be given all inclusive, license + installation charges as well, so it's not possible.  |
|                           | Will the list of 42 locations be provided?   | Yes, list will be provided.  |
|                           | After delivering of the product, will there be any specific timeline for the deployment?   | Timelines are written in tender document.  |
|                           | Bid bond 2% is required to be submitted in the form of pay order can it be also provided in the form of bank guarantee?  | Bank guarantee against bid/earnest money will not be accepted.   |
| M/S Megaplus              | It is requested to remove Product ID & SKU ID for a better discount on rates for Government sector.  | Product ID & SKU ID was communicated by Microsoft in writing to NITB, hence it cannot be altered, changed or removed.  |
|                           | As mentioned for the performance guarantee, the qualifying bidder must give exact PKR 2 million. Similarly, can the same figure be provided for the bid bond?  | As per the tender clause 3.6, 2% bid/earnest money will be required.   |
|                           | Will there be any minimum quantity of the licenses required to show the technical strength of the bidder?  | AS per tender clause 2.12, 2000 or above quantity of the licenses are required for the pre-liminary qualification.   |
|                           | For technical qualification of the firms, it must be looked into the current technical strength of the firm, regional offices, offices for the support, size of the company.                               | Technical criteria have already been decided and is a part of the Initial Evaluation Criteria (Annexure-I) of the tender document.   |
|                           | 100 media copies asked in usb/dvd would be delivered in ministries or NITB?  | It will be delivered in NITB.  |
| M/S TMRC Consulting       | Related to bid submission, GOP has issued a notice regarding the complete lockdown by 3 <sup>rd</sup> may, 2021. So, it will hinder the bid preparing process. In that case will the deadline be extended? | Preparation must be done as per the bid submission date.   |