

QUERIES RAISED BY VENDORS

Q #	Query of the Vendor	Committee Response										
1.	In Lot No. 1, the tender is currently structured in a lot-wise format, requiring a Manufacturer Authorization Letter (MAL) for each of the seven items and brands within this lot. It is challenging for any vendor to provide MALs for all items simultaneously, especially when they are from different brands. This requirement may significantly limit the number of eligible participants. I respectfully suggest converting Lot No. 1 from a lot-wise to an item-wise format. This change would allow more vendors to participate, providing better options for NITB.	Lots have been redefined in the updated RFP.										
2.	In Lot No. 1, the Optical/Output Resolution: 600 dpi should be changed to 300 dpi as it is the international standard.	Same specs as per tender, not changed										
3.	It is requested to extend the bid submission date as 6 th September 2024 is very challenging to meet.	Reflected in the updated RFP										
4.	The new requirement for Ruckus AP (Qty: 30) has a model mismatch between the 'Scope of Work (Lot-4)' and the 'Technical Specification of Equipment/Services (Lot-4)'. Please provide or verify the exact model required.	Reflected in the updated RFP										
5.	The BoQ for LOT-4 needs to be revised to accurately reflect your requirements. Based on my understanding, it should include the following details: <table border="1" data-bbox="199 1120 922 1523"><tr><td>Passive network: Installation of 50 LAN Nodes, Fiber splicing 80 cables, 01x 9U Data Cabinet imported, ODF 8 Port x 02, Fiber Cable 12 Core 200 Mtr, Fiber Cable 72 Core 200 Mtr or higher.</td><td>01 Job</td></tr><tr><td>Ruckus Virtual Smart Zone support renewal For One Year</td><td>01 QTY</td></tr><tr><td>Ruckus Access Point Wifi-6 R550 Indoor</td><td>30 QTY</td></tr><tr><td>APs License (because you mentioned 30 Aps so new licensed should be same)</td><td>30 QTY</td></tr><tr><td>License Support For One Year</td><td>111 QTY</td></tr></table>	Passive network: Installation of 50 LAN Nodes, Fiber splicing 80 cables, 01x 9U Data Cabinet imported, ODF 8 Port x 02, Fiber Cable 12 Core 200 Mtr, Fiber Cable 72 Core 200 Mtr or higher.	01 Job	Ruckus Virtual Smart Zone support renewal For One Year	01 QTY	Ruckus Access Point Wifi-6 R550 Indoor	30 QTY	APs License (because you mentioned 30 Aps so new licensed should be same)	30 QTY	License Support For One Year	111 QTY	Reflected in the Updated RFP
Passive network: Installation of 50 LAN Nodes, Fiber splicing 80 cables, 01x 9U Data Cabinet imported, ODF 8 Port x 02, Fiber Cable 12 Core 200 Mtr, Fiber Cable 72 Core 200 Mtr or higher.	01 Job											
Ruckus Virtual Smart Zone support renewal For One Year	01 QTY											
Ruckus Access Point Wifi-6 R550 Indoor	30 QTY											
APs License (because you mentioned 30 Aps so new licensed should be same)	30 QTY											
License Support For One Year	111 QTY											
6.	The bid security of Rs. 500,000/- per LOT is excessively high and should be adjusted to 2% of the total bid amount, in accordance with PPRA rules.	Reflected in updated RFP										
7.	The vendor selection criteria are currently very stringent and should be standardized to allow for broader participation from various companies.	Reflected in updated RFP										
8.	For LOT-4, it's merely a renewal of the existing controller and license support for a period of one year, which can be verified	Reflected in updated RFP										

	online once successfully updated by Ruckus. Therefore, holding 10% of the payment for three years is unwarranted.	
9.	The financial capability terms are currently set too high and should be rationalized to reflect the current market situation.	Not agreed
10.	Please review the bidder's partnership criteria. Ruckus has partners and distributors in various countries, which can be verified online or through a partner certificate. Therefore, the partner certificate (MAL Certificate) should be sufficient for participation in the tender.	Reflected in updated RFP
11.	The 10% performance guarantee for LOT-4 seems unnecessary once the software is updated through the proper channels and can be verified online. In this case, a performance guarantee should not be required.	Not agreed
12.	The warranty period is inconsistently mentioned as both 3 years and 1 year, which is causing confusion. Since the renewal for LOT-4 is for 1 year, why is the performance guarantee set for 3 years?	Reflected in updated RFP
13.	Please revise the criteria in the technical evaluation concerning the partnership certificate. Instead of awarding marks based on titanium/platinum (15 marks), gold (10 marks), and silver (5 marks), the certificate itself should be considered.	Reflected in updated RFP
14.	In Lot 4, the license support quantity should be 81 and new licenses required should be mentioned as 30 in quantity.	Reflected in updated RFP

